

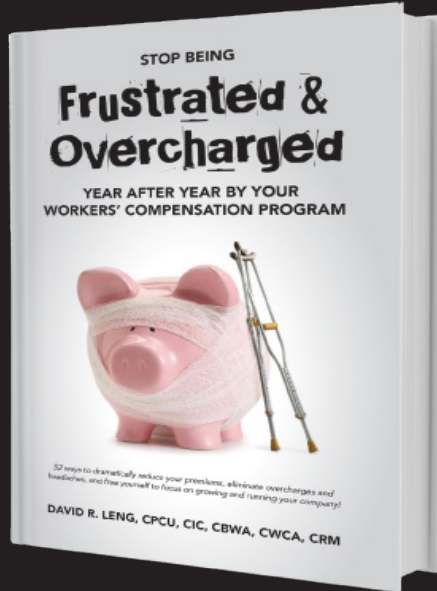
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**Where PA  
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# YOU'RE INVITED

**TO MEET THE AUTHOR**



**COMPLIMENTARY  
WORKERS' COMPENSATION  
WORKSHOPS**

## **WHY YOU SHOULD ATTEND:**

- Avoid "hiring a claim" or problem-causing employees.
- Learn what insurance companies won't tell you that drives up your premium.
- Find out three things that every employer must do to reduce workers' compensation costs.
- Discover how the traditional "shopping" of workers' compensation is broken & does not deliver the lowest cost.
- Why establishing a relationship with a medical provider is beneficial
- Learn the management practices that can cause your insurance costs to escalate.

## **WHEN & WHERE:**

**Tuesday, May 12**

Hyatt Place Pittsburgh, 136 Emeryville Drive, Cranberry Twp., PA 16066

**Wednesday, May 13**

Courtyard by Marriott, 700 Power Line Drive, Greensburg, PA 15601

**Thursday, May 14**

Doubletree by Hilton Hotel, 101 Mall Blvd., Monroeville, PA 15146

**Registration & Complimentary Continental Breakfast: 7:30 AM**

**Workshop: 8 - 11:30 AM**

**SEE REVERSE SIDE FOR MORE DETAILS!**



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600 Cranberry Woods Dr.  
Suite 190  
Cranberry Township, PA 16066

Please REGISTER online for your preferred location

by **WEDNESDAY, MAY 6**

Website: [www.workcompworkshop.com](http://www.workcompworkshop.com)

Questions? Contact Brooke at:

E-mail: [bfornalczyk@duncangrp.com](mailto:bfornalczyk@duncangrp.com)

Phone: (724) 863-3420 x3315

***Register by 4/28 for a FREE copy of the author's book!***

## **WORKSHOP SPEAKERS:**

**DAVID R. LENG**, CPCU, CIC, CBWA, CRM, CWCA

Author of "*Stop Being Frustrated and Overcharged Year After Year by Your Workers' Compensation Program*"

**SCOTT GETTINGS**, OTR/L, CHT, Occupational Therapist, Certified Hand Therapist and Industrial Clinical Specialist, *Keystone Physical Therapy*

**RENEE MIELNICKI**, ESQ, General Counsel and Employment Law Consultant, *East Coast Risk Management*

## **TESTIMONIALS ABOUT THE AUTHOR:**

*"David Leng is very knowledgeable about Workers' Compensation and a pleasure to work with. His knowledge allowed our company to reduce its Workers' Compensation premiums by almost 55%." — Mike Spitznagel, JetNet Corporation*

*"David's knowledge of Workers' Compensation blew me away when he came in and uncovered \$42,000 in overcharges. I would recommend David's book to any company looking to make a positive impact on their Workers' Compensation premiums." — Alex Yawney, Odyssey Communications*